



## GSA Federal Acquisition Training Symposium

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# Cloud Access for Federal Enterprise (CAFE)

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## Agenda

- History of CAFE
- What We've Done
- What We Discovered
- What We're Doing

## History of CAFE

- Started with the goal of removing barriers to government adoption of cloud computing services
- Set out to communicate, cooperate, and collaborate across government agencies and cloud service providers (CSPs)
- Conducted market research to determine the “who, what, when, where and how” of government cloud
- Identified the many paths to the cloud and proposed solutions to improve agency access to cloud computing

## What We've Done

- Conducted meetings with 30+ industry partners
- Held monthly update meetings with the Cloud Computing Acquisition Forum (CCAF)
- Discussed cloud with federal Contracting Officers, program personnel, and agency executives
- Established Federal Cloud Center of Excellence with 80+ participants representing 25+ agencies and sub-agencies
- Performed extensive market research, incorporating insights from a wide range of sources such as industry reports and publications, GAO audits, market projections, agency lessons learned and best practices documents

## What We Discovered

- Federal agencies face challenges buying and paying for cloud with existing contracts and regulations
- Misunderstanding of roles and responsibilities when sponsoring, acquiring, and maintaining a FedRAMP authorized cloud solution
- Inconsistent comprehension of cloud computing at all levels of the federal workforce
- Some agencies prefer to engage directly with the CSP instead of resellers or channel partners

## What We're Doing

- Continuing Federal Cloud Center of Excellence (CCoE)
- Hosting the CAFE Collaborative Workshop (CCW)
- Submitting a Solutions Design Document to GSA leadership
- Creating a Cloud Acquisition Playbook

## Questions?





